

NW Snowsport Instructor

Fall 2004



Inspiring lifelong passion for the mountain experience

All photos in this newsletter are by Wayne Nagai



PNSIA-EF



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Got a great photo for the newsletter-SEND IT IN!! If you take digital pics be sure to get the the subject close up and make it a large file size. Prints are the best!! We can scan them in and send back the original. Got questions? Drop me a line- j_taggart@msn.com



Correction: In the Summer 2004 Issue, page 3 we inadvertently gave Cheryl Campbell the new last name of Baker-Sorry Cheryl. Also, Art Hathaway was the author of the "PSIA-NW Office Rated Tops" article.

DEPARTMENTS

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PSIA-NW Mission Statement

Provide high quality educational resources and well defined standards to aid our members in improving their teaching skills to better satisfy the needs and expectations of their customer in the enjoyment of downhill and Nordic snow sports.

NORTHWEST *SnowSport Instructor*

**Professional Ski Instructors of America - Northwest Division
PNSIA Education Foundation**

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Editor Jodi Taggart

Guide for Contributors

The Northwest SnowSport Instructor is published five times a year. This newsletter will accept articles from anyone willing to contribute. The editorial staff reserves the right to edit all submissions. Submit typed, single-spaced paper and, if available, on IBM compatible disks saved as a text file. Pictures must be prints or color copies.

All published material becomes the property of PSIA-NW. Articles are accepted for publication on the condition that they may be released for publication in all PSIA National and Divisional publications. Material published in this newsletter is the responsibility of the author and is not necessarily endorsed by PSIA-NW.

Submission Deadlines

Issue	Deadline
Summer	June 15
Fall	Aug. 1
Early Winter	Oct. 1
Winter	Jan. 1
Spring	March 10

Send all submissions to:

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 Barb Darrow ----- **Office Manager**

Register, Campaign, Vote !

by John Eisenhauer,
 Communications VP

As we enter the final campaign period in a presidential election year we are reminded constantly of our rights and responsibilities as citizens living in a representative Democracy.

rent information. Since we tend to identify ourselves primarily by discipline, information has been reorganized using Alpine, Snowboard, Nordic and Adaptive menus.

Newsletter Ad Rates

Classified Ads: Classifieds are line type ads and will be run in a single section with different headers, i.e. Employment, Equipment for Sale, Get Connected, etc. Classified ads may vary in size and rates will be reflective of the number of words in the ad.

Rates:

20 Words or less	\$10
20-40 Words	\$20
40+ Words	\$1 per word

Display Ads: Displays will be available in a variety of sizes and will be boxed or otherwise set off from the surrounding text. There will be a layout fee for display ads that are not submitted in final form.

Rates:

Size	Rate	Layout fee
2x3	\$50	\$10
4x3	\$100	\$20
7x5	\$150	\$40
7x9	\$200	\$50

A 10% discount is available for anyone running the same ad in consecutive multiple issues.

Please make check payable to:

PSIA-NW
 11206 Des Moines Memorial Drive
 Suite 106
 Seattle, WA 98168

Cover: Jim Bison-Summer Race Camp
 Photo by Wayne Nagai

Register to vote now! Support your favorite Candidates! Volunteer your time! Keep informed! And don't forget to vote on election day!

These are all expressions of how we can and should participate in guiding the direction our country will take in the future.

Our organization's future also depends on our participation as members. Change the word "register" to join. Our membership dues support the work of our organization. PSIA/AASI-NW exists thanks to the tireless efforts of volunteers throughout our history. And yes, we get to vote.

To keep you informed, we continue to report in this issue on the results of our recent Customer Survey with the second in a series of three articles by Chad Dold who has volunteered countless hours along with the other members of the Survey Committee tabulating and interpreting the results. John Weston's National Report follows with results from the national survey. Your "votes" counted and the feedback is helping to guide our organization.

These responses played a major role in the way we recently redesigned the divisional website. The new home page highlights the most cur-

Did you know that all of the articles in the newsletter and on the website are submitted by volunteer members? Would we like to have more Snowboard, Nordic and Adaptive articles? You bet! (Alpine too of course.) Whether it's a teaching idea or an experience you'd like to share, it's easier than ever with the new "Submit an Article" feature.

There are many other ways to volunteer and support your organization. Board and committee members are all volunteers. Consider running for the Board. Vote for the Board member of your choice. Let your Board member know your concerns and if you're interested in getting more involved. The success of our Scholarship Fund auction is due to donations of time and prizes. Events always need helpers.

A successful election campaign depends on the combined efforts of paid staff and volunteers. Even as we bring our new full time Education and Programs Director onboard, our success will always depend on the continued efforts of volunteers throughout PSIA/AASI-NW. Join, get involved. And by the way, it's OK to vote in the election too!

SYMPOSIUM RAFFLE/AUCTION AT SUN VALLEY—2004

by Mary Germeau

Such generosity from member ski schools, tech team members, ski areas and other PSIA/AASI-NW members!! The contributions to this year's Educational Scholarship raffle/auction were outstanding. As soon as my requests for raffle and auction items went out, great ideas began coming in. Really fun items included: Wines, Cutter and Buck jackets, a hand made Baby blanket, a Puget Sound Boat Trip, Rafting Trip, Kite Board Lessons, Scott Poles and gloves, Green Fees, Hats, scarves, ski socks, Nike clothing, condiment and preserve baskets and several creative baskets with ski and snowboard items. This group included a huge (15-20 pounds) "Snowboard Survival Kit" The winner of the item was struggling with how to take it home on the plane.

Since the items to be raffled were so exciting, I easily convinced (some might say "strong armed") the majority of Symposium participants to buy, at least, 10 chances on raffle items. It was great to meet and greet all of the instructors as they signed in for Symposium and propose to each an offer they could not refuse. As usual, certain members tried to increase their chances of winning by cleverly folding their raffle tickets—I know that trick Chad !! Thanks for the contribution!

When the night of the Symposium Banquet arrived, excitement mounted, as participants were able to see all of the raffle items displayed on three long tables in the

banquet room. Invaluable assistance for the set up of these items came from Sharon Linnane and Chris and Judy Thompson. Drawing of the winning raffle names and much help on the raffle organization that night came from Kirsten Huotte. The top 11 items contributed were slated for the live auction. No auction would be very successful without great auction items and a GREAT auctioneer to sell them. Nick McDonald, "Mr. Do It for The Kids", more than filled that role. The fine auction items included Native Sunglasses, round trip Amtrak tickets, Solomon Skis and Bindings, 2 nights at a Condo at Squaw Valley, a huge, beautiful wine basket, kite board Lessons, a fishing charter, Anacortes private boat trip, estate planning package, 3 nights at a condo at Sun River and last but not least, Dave Lyon's former Tech Team Coat and Pants.

The bidding on each item was creative, peppered with humor, logical reasoning, and "Do It For The Kids" Comments until Nick felt that he had extracted the most money he could for the Scholarship Fund for each of the items. Finally, the final item, the Dave Lyon Tech Team outfit was offered, modeled by Mr. Dave Lyon himself—No Dave did not come with the outfit. When bidding was not moving as well as Nick wanted, the final sales pitch was used by Mr. McDonald. Using the services of one of our new Tech Team members, Jason Petek, Nick used the old blow up the condom on your head trick—on Jason's head to encourage people to contribute more money in exchange

for such great entertainment. This ploy was quite successful as Gordy West purchased the Dave Lyon uniform for \$140.00. Remember that all proceeds went to the Scholarship Fund so any sales method seems to be fair.

Immediately after the auction finished, the Tech Team Members and DCL's assisted Nick in distributing the prizes to the raffle winners. Over 50 raffle items were distributed to those present. Anytime you can win anything good at a raffle, or just win anything, it is great! The final items distributed were an antique pair of skis and boots contributed by Board of Directors Member, Art Hathaway. They went, appropriately, to Ken Darrow. Barb says they will be mounted in the PSIA office for all to appreciate.

After all was said and done, the generosity of the PSIA/AASI-NW members netted the Scholarship fund over \$4400.00, almost double the contributions at last year's event. I know that there are members who could benefit from this fund. At the end of the evening, our revered president, Ed Younglove, thanked me for my efforts and said that I had not lost my job as the organizer of this particular fundraiser. Therefore, you know that many of you will be hearing from me next January or February for contributions. Don't forget to bring your hard earned dollars to Symposium, because I again will have an offer for you that you cannot refuse.



I would like to thank everyone who so generously contributed items to this year's fundraiser. I know that I thanked each one of you personally, but it would always be appropriate to thank you one more time.



BOD Proposals from the Spring Meeting

by Mike Peters, Spokane Region Rep.

The Office Administration Committee was authorized to develop and implement a plan to acquire an accounting and data base software package within the \$9900 authorized at the previous Board meeting. This budgeted amount was originally to be used for integration into National's system. National has since decided not to offer an accounting package.

A motion to purchase 500 ACE pins was passed. Participants in the ACE programs beginning next season will receive pins upon completion of a course. The cost of the pin will be included in the course fee. Past participants will be able to purchase pins for approximately \$2.

The method of determining Ed Bucks for ski schools will be changed. Cadets will now be excluded from the membership count when calculating the percentage of membership. Cadets are usually not members of PSIA nor eligible to teach. Ed Bucks are determined in the summer based on rosters submitted during the previous season.

The Office Administration Committee was authorized to purchase a digital projector within a budget of \$1800. In the past we have had to rent projectors (\$200/event) and spend time locating equipment. The projector will be available for use at any PSIA-NW event.

Please see www.psia-nw.org for further details on all the proposals and the Board meeting.

List of contributors below:

Name	Contribution
Art Hathaway	Vintage Skis and Bindings
Becky Coffee	Wine Cases and Snowboarders Basket
Bill King	Wine Basket Selection
Chris Saario	Hand made Baby Blanket and scarf
David Sword	4 Green Fees
Ed Kane	Vokl Vintage new skis and gloves
Ed Younglove	Nights-Sun River and Estate Plan Package
Jim & Corey Bison	Kiteboard Lessons
John Eisenhauer	Amtrak Tickets
John Gifford	Hat/Sweatshirt
John Stevenson	Puget Sound Boat Trip
John Winterscheid	Hot Water Heater
Karen Moldstad	Good ski stuff
Kay Stoneberg	Lift tickets
Kelly Jett	Solomon Skis and Bindings, shirt
Ken Hand	Cutter and Buck Jackets
Kim Petram	Fishing Charter
Lane and Hillary McLaughlin	2 Easter snowsport baskets
Larry Murdoch	Scott Poles and Gloves
Lori and Kim Stover	Black Ski Fleece
Mark and Kathy Schinman	4 person Anacortes boat trip
Nancy Kitano	Nights-Squaw Valley and Nike Items
Nancy South	Smart Wool Hats and socks
Pam Humble	Hand made ski scarf
Paula Paletta	Sno-Dough Harbor Card
Rob Croston	Boot Dryers
Roger Lowell	SnoBoard Boots and Bindings
Sally Brawley	Native Sun Glasses
Sharon and Ronne Linnane	Childrens' Ski Basket
Steve Henrikson	Rafting Trip
Steve Hindman	North Face Fleece and ski pants
Susan LaMadrid	Original Watercolor notecards
Takashi Tsukamike	4 Green Fees and Cart
Val Otter	Condiment Baskets
Wayne Nagi	Clock and DVD's

Survey Results

Part 2 of 3

One of the risks an organization takes in surveying its membership is that the results may be down right disappointing. Your board took that risk and asked you to rate the services you receive as members of PSIA-NW and AASI in a number of areas. While somewhat predictable (members want both lower dues and more value for their dollar spent, prefer national materials to divisional publications and think recently attended clinics are good and a good value) the results were encouraging in that they validate the focus on education as the primary mission of the organization.

The rating system used was straightforward – we asked you to indicate your feelings about specific programs, services and benefits, rating them from “Poor” through “Excellent” and in appropriate cases as “not applicable”. Those responses were coded on a scale of 1 to 4, scoring a “0” for not applicable. Each respondent’s ratings were tallied and the scores averaged for items in the Communications, Educational Programs, Certification Program and Administration categories.

The responses from the survey sample as a whole are summarized in accompanying table. The highest scores (3.5), as reported in the summer edition editorial, were given to the office staff and the lowest (2.5) for the fee structure of educational events. Similarly low-rated were member perceptions of the value of membership dues both in terms of products, services and ben-

efits received, and in comparison to the costs of other organizations (2.6).

Response rates. Of equal, if not greater, interest is the response rate on some of these areas. As I sit here and write this article on my internet-connected computer, I was surprised that only 377 responses rated the regional website (www.PSIA-NW.org). The recent redesign of the website is one response to the fact that the website received a low rating (2.75) by those who scored it. But the more important observation may be that almost half of our members are not taking advantage of access to current information available on-line. There was no clear age, sex or regional pattern to the usage of the website.

Similarly, I have a lot more respect for the paper in your hands - our divisional newsletter had the highest and third highest response rate. While our divisional newsletter was outscored by the national publications as a communication tool (2.9 and 3.2 respectively), and was rated lower than national materials in terms of educational content (2.9 to 3.0), the high response rate to both (98% for divisional and 94% national) indicates that these materials are reaching you and having an impact.

The increasing emphasis on education as the primary mission of the organization was also reflected in the response rate. Questions related to education programs averaged a 95% response while certification questions averaged 66%. Quality of clinics recently attended was rated sec-

ond highest (3.2) and overall value of recently attended clinics was rated fifth (3.0).

Scores by Region. Reviewing the ratings by each of our ten regions provides some interesting insights. The organization scored highest among respondents from Blue Mountain and lowest from Bend. Members from the Bend region rated communication programs 6th highest among the regions and lowest in all other areas except education, which they rated 9th. Ratings from Blue Mt. respondents were at the top across the board. The average of rankings by Mt. Baker, Snoqualmie and Spokane respondents worked out to be identical. Within those number, Mt. Baker respondents registered significant disapproval of the organization’s efforts to meet its communication needs while Spokane respondents were among the most supportive (3rd) regarding dues.

Crystal Mt. respondents averaged the second highest overall score and tied for first in their support of the education programs. North Central respondents averaged third highest in their overall approval with strong support for clinics, communication programs and dues while reporting significantly less support for education programs (7th highest). Although South Central respondents registered among the lowest levels of support in most areas, their approval of educational programs was among the highest. And respondents from Stevens Pass rated the organization generally just below average, but scored education programs at the bottom.

Scores by Demographics. Looking at the composite scores in relation to age, sex, years teaching

by Chad Dold
PSIA-NW Board of Directors

and years of PSIA-NW/AASI membership did not reveal any significant patterns. There are some tendencies – the younger (15-20 year old) and older (60+ year old) survey respondents were slightly more generous in their ratings. Because age, years membership and years teaching tend to be highly correlated, the lack of significant differences in attitudes was not surprising. Women tended to be slightly more satisfied with the organization than the men in most areas, except in their perception of value for dues paid where they expressed less support. This was particularly true in the younger groups (15-25) and the older groups (45-75), while in the middle age groups the tendency was less obvious.

Scores by Discipline/Level.

A number of interesting trends can become apparent when comparing discipline and level of certification to the average scores. [Because many

members are certified in multiple disciplines, these results should be interpreted with some measure of caution.] For Level I and II respondents, the snowboarders voiced greater satisfaction than alpine or Nordic respondents. At Level III, however, the alpine respondents were more satisfied, with the exception of questions regarding the value of recent clinics where the snowboarders were significantly more satisfied. The Nordic skiers consistently underscored the other disciplines across the board at all levels. (There were too few adaptive respondents to draw any meaningful comparisons.)

Conclusions. The data reviewed to date indicates that in general those responding to the survey were satisfied with the benefits of their membership in PSIA-NW and AASI. Respondents were particularly pleased with their interaction with the office and predictably con-

cerned about the value they received for their dues. While there are substantial regional differences in the degree of satisfaction with the value of membership, those problems may be remedied through outreach activities and identifying specific unmet needs.

In my next article I will try to address the numerous, thoughtful and varied thoughts you provided in response to our request for comments. In the meantime, feedback would be appreciated. If there are questions that the database might provide insight into, feel free to ask. Send me your comments, thoughts, questions and criticism and I will do my best to address them individually and to provide them to the Board. The fastest, easiest and most direct way to reach me is email at MemberSurvey@hotmail.com. While you are there, take a look at the redesigned PSIA-NW website.

✱

	Poor (1)	Fair (2)	Good (3)	Excellent (4)	Responses	Average	Scoring Rank
<u>Communication</u>	-	-	-	-	-	-	-
Website	10	113	214	40	377	2.75	12
Divisional Newsletter	17	138	380	125	660	2.93	8
National Publications	13	70	327	230	640	3.21	3
<u>Educational Programs</u>	-	-	-	-	-	-	-
National Materials	7	107	384	153	651	3.05	4
Divisional Newsletter	14	160	379	116	669	2.89	10
Clinic Topics	18	147	363	138	666	2.93	7
Quality of recent clinics	13	85	286	264	648	3.24	2
Value of recent clinics	23	116	320	169	628	3.01	5
Clinic fee structure	103	191	283	61	638	2.47	15
<u>Certification Programs</u>	-	-	-	-	-	-	-
Exams last three years	35	68	200	104	407	2.92	9
Module approach	20	89	275	115	499	2.97	6
<u>Administration</u>	-	-	-	-	-	-	-
Office Staff	5	43	242	341	631	3.46	1
BOD Performance	17	115	346	73	551	2.86	11
Comparative cost dues	63	208	278	81	630	2.60	13
Value of dues	69	218	262	88	637	2.58	14

NATIONAL REPORT

By John I. Weston, Jr., PSIA Rep.

The National Board Meeting was held in conjunction with the National Ski Area Operators Association in Savannah, Georgia, on the weekend of May 14th, 2004.

Education News

Our Education Department was instrumental in establishing the direction for the Freestyle/Park & Pipe Initiative which was requested by the National Ski Area Association. The Task Force designed a framework for Park & Pipe instruction. That information is on the PSIA and AASI web sites, and includes one version geared for the public, and the other geared for members. Several of the divisions have used the web materials for a basis for a Freestyle accreditation. A new Freestyle/Park & Pipe manual has also been created, and an article about "Learning Parks" was featured in the NSAA Journal, and presented to the NSAA meeting in Vail. We have a new Adaptive Snow Sport instruction manual out also. The Education Department has also put out a new Snow Board Movement Analysis Handbook, and has updated the web site with regards to children's' accreditation material, and redesigned the Alpine Stepping Stones material. Two new web products include, "The Parents' Guide to Children's Instruction" and an on-line interactive study guide for PSIA/AASI member materials. AASI held a Snow Board Examiner's College at Copper Mountain, and while there developed a Power Point presentation of exam practices which will be shared with all divisions.

National Survey

At long last the National survey is completed. We had over 4,000 full responses to our survey, which validates it. (Any CNN survey is validated on 1,000 participants nationwide.)

We went over the answers in the survey at some length, and at the time of the meeting were not given the survey itself. There were over 200 pages of survey results, 27% of those answering were female, 73% were male. Only 7% of those answering were under 24 years of age; 12% were 25-35 years of age; 20% were 35-44 years of age; 33% were 45-54 years of age; 14% were 55-64 years of age; and 9% were over the age of 65. In the overall results, 86-87% of the results were positive, and only 8-9% were negative.

In any event, I took down the results of what I believe to be the most important questions, and they are as follows:

1. 95% of members stated they were likely to renew membership.
2. 95% of members stated that if their employer did not pay, they still would join.
3. 88% of members stated they would recommend the Association to others.
4. 85% of members stated that the information they get from our organization is useful.
5. 65% of members stated in general they were satisfied with the organization; while 12% of members stated that they were dissatisfied.
6. 49% of members from racial, ethnic or religious minority background stated they felt welcome in the Association; while 11% disagreed.
7. 36% of members stated that our Association values diverse perspectives; while 25% disagreed.
8. 67% of members stated that being a member made it easier to be successful; while 12% disagreed.
9. 76% of members stated that it was important to be a member.



10. In answer to the reason people joined the Association, 86% joined for professional development; 49% because it was expected in the profession; and 43% because the Association set industry standards.
11. In answer to the question, "How do you get information about the industry and the profession from the Association?", 71% said they read the newsletter; 61% said they read the magazine; 38% found out about the industry through Association events; 26% used the web site; and 26% stated that they learned from other Association members.
12. 52% of the members agreed that the Association leadership did it's job well; while 10% disagreed.
13. As to training events, 91% recall the last training event that they went to. 72% of members stated that they went to one training event within the past twelve months.
14. 20% of our members stated that they belonged to another industry Association.
15. 66% of our members stated that membership was rewarding and valuable.
16. 39% of our members stated that e-mail capabilities have strengthened their relationship with the Association.
17. 67% of our members agreed that if they have a problem, they know how to get assistance within the Association.
18. 70% of our members stated that our staff does it's job well.
19. 16% of our members stated that they knew the difference in roles between National and Divisional to a great extent; while 50% stated they knew the difference in roles between the National and Division to a small extent.
20. 51% of our members rated coordination between Division Office and National Office as excellent or good.

I have just downloaded the entire 200 page survey, and will have it to Barb by the end of the week.

Financial

As far as our financial situation at National, things have never looked better. In the late 80's and early 90's we had no cash on hand, rented our space in Colorado, and had to go to the bank to make payroll on a line of credit. Today we own one third of our own building, one half of a warehouse, and have liquid assets in the approximate amount of \$1,000,000 which includes a \$136,000 contingency fund. This year our income is up 1.3%, and even more importantly our expenses are down .7%. This is all thanks to our Board, our Executive Committee, and our staff. Part of the downturn in expenses and the upturn in income is the change we have effected in the way we do business. I have already reported to you on the formation of the Educational Advisory Council, which enables us to handle issues with much more speed because of its adaptability and flexibility. Five years ago we employed "Creative Congresses" at a cost to the Association of approximately \$80,000 per Congress. Since that time through the Advisory Council we have been able to more quickly identify member's needs by using the Board of Directors, the Presidents, the Teams, our members, and our industry partners. When we see an educational need for membership, the Council creates a Task Force as it did with the Park & Pipe Task Force. That Task Force developed the educational information and got it out to our members and industry partners as I have reported, and has now been disbanded.

I will keep you posted with what comes out of our October meeting in Denver, Colorado, and look forward to seeing all of you on the hill, and at our Educational Events. If you have questions about what National is doing or wish to give me input to take back to National, please contact me.

Congratulations....

A.C.E. participants

Last Name	First Name	Ski School						
Acheson	Molly	Edmonds Ski School	Harper	Steve	Skibacs	Pendergast	Gavin	Silver Mountain
Afflerbach	Tara	Crystal Mtn.	Harrington	Desiree	Mt. Hood Meadows	Peters	Mike	49° N
Albin	Katie	49° N	Hathaway	Teresa	49° N	Peterson	Brad	Mission Ridge
Alexander	Dan	White Pass	Hauck	David	Skibacs	Peterson	Zachary	Crystal Mtn.
Antetomaso	Michael	Skibacs	Hauck	Garrett	Skibacs	Pitts	Derek	Edmonds Ski School
Artherhults	Michael	Schweitzer	Hill	Carole	Summit Lrng Cntr	Pizzato	Gianni	Silver Mountain
Ashly	Cathy	White Pass	Hoffer	Bill	Mission Ridge	Poirot	Josquin	Mt. Baker
Austin	John	Crystal Mtn.	Holden	William	Mt. Hood Meadows	Poirot	Shanna	Mt. Baker
Autry	Mark	White Pass	Hunter	Bruce	Crystal Mtn.	Priest	Kathleen	Mt. Hood Meadows
Autry	Adela	White Pass	Huntsperger	Brian	White Pass	Primmer	Serena	Silver Mountain
Bames	Tyler	Mt. Hood Meadows	Jenkins	Jeremy	Mt. Bachelor	Reichert	Rob	White Pass
Beardsley	Brian	Timberline	Jensen	Kyle	Mt. Bachelor	Renneberg	Daniel	Skibacs
Benson	Leah	49° N	Joachim	Andrea	49° N	Robinson	Meredith	Mission Ridge
Black	Joe	Mission Ridge	Johnson	Doug	49° N	Ross	Lee Ann	Mt. Bachelor
Blair	Pete	Mt. Hood Meadows	Johnson	Zach	Mt. Baker	Ross	Otto	Mission Ridge
Blue	Braden	Crystal Mtn.	Jones	Paul	Mission Ridge	Rubesch	Andy	Skibacs
Bradshaw	Sean	Silver Mountain	Kayser	James	Crystal Mtn.	Sandlin	Walker	Crystal Mtn.
Breitenstein	Maria	Skibacs	Keyes	Ryan	49° N	Savatgy	Rory	Mt. Baker
Bryant	Robert	Edmonds Ski School	Kleinsmith	Kirby	Mt. Bachelor	Scarcliff	Kathy	Skiforall
Catlow	Teresa	Stevens Pass	Kyniston	Calvin	Timberline	Schild	Terry	Mt. Bachelor
Dahl	Ian	Crystal Mtn.	LaMadrid	Fred	Skiforall	Schmitt	Bernadette	Crystal Mtn.
Davis-Moore	Becki	Schweitzer	Lamadrid	Susan	Crystal Mtn.	Scott	James	Mission Ridge
Denker	Lisa	49° N	Lasater	Michael	Crystal Mtn.	Shandy	Gaila	Silver Mountain
Dodds	Shawn	Skibacs	LeBlanc	Laura	Crystal Mtn.	Sherman	Scott	Schweitzer
Donald	Greg	John Mohan Skiing	Lince	Mike	White Pass	Smith	Nolan	Schweitzer
Dubuque	John	Crystal Mtn.	Lindberg	Chuck	Crystal Mtn.	Smith	Terri	
Edmund	John	Crystal Mtn.	Little	Mark	Fiorini	Sonker	Irv	White Pass
Eibert	Marsha	Timberline	Lopez	Paul	49° N	Steenstrud	Eric	White Pass
Enfield	Ryan	Summit Lrng Cntr	Lynch	Jenn	Crystal Mtn.	Strunk	Steve	Timberline
Famik	Nur	Schweitzer	Mac Iver	Susan	Schweitzer	Swaim	Rick	49° N
Fale	Larry	Crystal Mtn.	Maher	Katie	Stevens Pass	Sweeney	Holly	Skibacs
Fale	Vicki	Crystal mtn.	Manahan	Matthew	Edmonds Ski School	Tremlin	Cheryl	Stevens Pass
Field	Meredith	Schweitzer	Markos	Ruth	OOD	Valentine	Cliff	Edmonds Ski School
Fitzwater	Jeff	Mt. Bachelor	Mattason-Harley	Amy	Edmonds Ski School	Van Deventer	Bruce	ULLR
Flores	Joe	Stevens Pass	McCartny	Harry	49° N	Van Laanen	Angeli	Mt. Baker
Floyd	Vivian	Skibacs	McCluskey	Alissa	Crystal Mtn.	Van Laaner	Allain	Mt. Baker
Floyd	Jason	Skibacs	Mckee	Michael	Mission Ridge	Walker	Stefan	Crystal Mtn
Fuchs	Julian	Crystal Mtn.	Merck	Jon	Schweitzer	Ward	Denny	Silver Mountain
Garnett	Robert	Fiorini	Messmer	Tiffany	Mt. Hood Meadows	Watt	David	Skibacs
Gehring	David	Edmonds Ski School	Morgan	Anson	White Pass	Watters	Charlie	Fiorini
Gerrard	Bryan	Crystal Mtn.	Morrell	Kate	White Pass	Wheeler	Joseph	Clancy's
Gianera	Paul	Mt. Shasta	Mosier	Jeff	Mt. Baker	Wheeler	Karen	Clancy's
Grell	Gene	Mt. Bachelor	Nebres	Daniel	Skibacs	Whitten	Darius	Mt. Bachelor
Hale	Cookie	Mission Ridge	Nees	Dave	Schweitzer	Will	Linda	Lyons
Hamilton	Tom	Mt. Bachelor	Niedermeyer	Sally	Timberline	Willing	Tom	Mt. Hood Meadows
Hamilton-Lucas	Marla	Clancy's	Osborne	Shawn	Crystal Mtn.	Wittwer	Ann	Mt. Bachelor
Hancock	David	Stevens Pass	Painter	Lynn	White Pass	Young	David	Mt. Baker
Hansen	David	Crystal Mtn.	Parker	Dave	Silver Mountain	Younglove	Ed	Crystal Mtn.
Hanson	Matt	Schweitzer	Payne	Wil	Timberline	Zanol	Tim	Mission Ridge
			Pendergast	Matthew	Silver Mountain			





PSIA-NW Event Application

PSIA-NW / PNSIA-EF / AASI
11206 Des Moines Memorial Dr., Suite 106
Seattle, WA 98168



Phone: (206) 244-8541 Fax: (206) 241-2885 E-mail: office@psia-nw.org

Please fill out all applicable lines for your event

FOR OFFICE USE

PSIA-NW Membership # _____ Cert Level _____

Ski/Snowboard School: _____

Name: _____
last first

Address: _____
street/box city state zip

Check here if address has changed

Daytime Phone: (____) _____ Home Phone: (____) _____

Email Address: _____

Discipline: Alpine Snowboard Nordic Adaptive

EDUCATION EVENTS

Fill out this box for: Fall Seminar, Day Clinics, Night Clinics, Women's College, Professional Development Series, Exam Checkpoints-Mock Exam, Level II-III Written Exams, Advanced Children's Endorsement, GS Camp, Divisional Academy, Exam Orientation Clinics, Senior Tour, Freestyle Clinic, Ski School Clinic Leader Training, PDS Camp, and Summer Race Camps.

Event Name: _____

Event Date: _____

Location: _____

Unless otherwise stated, all events check in at the Day Lodge. Day Clinics begin at 9:00 am and Night Clinics at 7:00 pm.

All written exams will begin at 3:30 pm except the PDS Series, which is scheduled for 7:00 pm.

CERTIFICATION EXAMS

Exam Level: Level I Level II Level III

Exam Date: _____

(Applications are due 14 days prior to events)

- Skiing or Riding Module - Saturday
- Teaching/Technical Module - Saturday
- Skiing or Riding Module - Sunday
- Teaching/ Technical Module - Sunday

The day of the module you are assigned may be determined by exam sign-ups.

Exam Location: _____

Written Exam Passed? yes

Date of Exam _____

Proctor/Ski School where taken _____

Training Director's Signature (required for exams)

LIABILITY RELEASE FORM (you must sign this release before attending any PSIA-NW event):

Recognizing that skiing/boarding can be a hazardous sport, I hereby release PSIA-NW, the host area and agents and employees of each from liability for any and all injuries of whatever nature arising during or in connection with the conduct of the event for which this application is made.

Signature _____ Date _____

TO AVOID A LATE FEE, registration is required 14 days prior to an event. If space is available, you will be assessed a \$10 late fee for a day or night event and a \$20 late fee for a two-day event. If you are injured and are unable to attend your event, we will deduct \$10 for a one-day event and \$20 for a two or more day event from your refund. REFUNDS REQUIRE A NOTE FROM YOUR MEDICAL PROVIDER.

Signature _____ Date _____

Fee Paid: \$ _____ Cash/Check Visa/MC

fee must accompany application

Visa/MC # _____

Expiration ____/____/____ Signature _____

New Season Merchandise on
the website!!!
www.psia-nw.org



New Address or Email??

Be sure to inform the PSIA-NW office if you move. The postal service will not forward our mailings.

Send your

Name

New Address

New Phone and

New Email

to the PSIA-NW office.

Notification may be done via mail or email.

PSIA-NW

11206 Des Moines Mem Dr

Suite #106

Seattle, WA 98168-1741

206-244-8541

office @psia-nw.org



The Stevens Pass Ski & Snowboard School is now accepting applications for the 2004-2005 winter season.

Our school is rapidly expanding and we are looking for individuals who enjoy sharing their passion for Snowsports with others. We have many options for those who specialize in teaching children.

If you are PSIA/AASI certified, this is a great school to develop your career. If you are relatively new to teaching we will supply the training opportunities.

Contact information:

Steve Hindman-Adult School Manager

shindman@stevenspass.com

Andrea Hartland-Youth School Manager

ahartland@stevenspass.com

P.O. Box 98

Skykomish, WA 98288

(206) 812-4510

NORTHWEST *SnowSport Instructor*

PSIA-NW/AASI

PNSIA-Education Foundation

11206 Des Moines Memorial Drive, Suite #106

Seattle, WA 98168-1741

(206)244-8541

www.psia-nw.org

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Seattle, WA

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